VISALIA CONVENTION CENTER

FACILITY RENTAL RATES

EXHIBIT HALL RENTAL RATES DESCRIPTION	*DAILY RENTAL*
Exhibit Hall (Consumer Show/Tradeshow)	$4,800.00
Exhibit Hall (Commercial)	$3,890.00
Exhibit Hall (Non-Profit Rate on Friday-Sunday) *	$2,950.00
Exhibit Hall (Non-Profit Rate on Monday-Thursday) *	$2,300.00
Telescopic Seating Usage Fee (One Fee per Set-Up/Event)	$600.00
Green Room (only)	$125.00

Move-In, Move-Out and Room Turnaround fees are one-half (1/2) the daily rental rate.
Entertainment Event Pricing is the Greater of 10% of Gross Ticket Sales vs. Exhibit Hall Rent
*** Non-Profit Entertainment Pricing is the Greater of 8% of Gross Ticket Sales vs. Exhibit Hall Rent**
*** Non-Profit Rates are only available to 501(C)(3) Corporations**
*** Non-Profit Rates do not apply to National Holidays and Days of Celebration (i.e. July 4th Celebrations, New Years Eve Parties, etc.)**
*** Non-Profit Rates on Friday-Sunday can be reserved no more than 6 months in advance**

WEEKDAY BALLROOM RENTAL RATES	*MONDAY-FRIDAY Cost/Day*		
DESCRIPTION	6am-4pm	5:30pm-Midnight	6am-Midnight
Charter Oak Ballroom (All)	$1,500.00	$2,400.00	$3,150.00
Charter Oak Ballroom E	$500.00	$800.00	$1,050.00
Charter Oak Ballroom A, B, C or D	$250.00	$400.00	$525.00
San Joaquin Ballroom	$860.00	$860.00	$1,300.00
San Joaquin A, B, C or D	$215.00	$215.00	$325.00

WEEKEND BALLROOM RENTAL RATES	*SATURDAY & SUNDAY Cost/Day*		
DESCRIPTION	6am-2pm	3:30pm-Midnight	6am-Midnight
Charter Oak Ballroom (All)	$1,500.00	$2,400.00	$3,150.00
Charter Oak Ballroom E	$500.00	$800.00	$1,050.00
Charter Oak Ballroom A, B, C or D	$250.00	$400.00	$525.00
San Joaquin Ballroom	$860.00	$860.00	$1,300.00
San Joaquin A, B, C or D	$215.00	$215.00	$325.00

CONFERENCE ROOM RENTAL RATES	*MONDAY-SUNDAY Cost/Day*		
DESCRIPTION	6am-4pm	5:30pm-Midnight	6am-Midnight
Sequoia A or B	$215.00	$215.00	$325.00
Sequoia A **and** B	$430.00	$430.00	$650.00
Mineral King/Kaweah A **or** B	$160.00	$160.00	$240.00
Mineral King/Kaweah A **and** B	$215.00	$215.00	$325.00
Kaweah A **or** B	$160.00	$160.00	$240.00
Kaweah A **and** B	$215.00	$215.00	$325.00
Sierra A	$160.00	$160.00	$240.00
Sierra B	$215.00	$215.00	$325.00
Executive Board Room	$260.00	$260.00	$390.00
Grand Board Room	$360.00	$360.00	$535.00
Exhibit Lobby (when used as meeting space)	$645.00	$645.00	$970.00
Lobbies (each Lobby for Registration/Pre-Function Space)	-	-	$285.00

BREAK SERVICE RATES

Continuous Break Service - $21.95 per person
A combination of our Deluxe Continental Breakfast and Afternoon Break Service, refreshed continually throughout the day (15 Person Minimum)

Deluxe Continental Breakfast - $11.95 per person
Regular & Decaf Coffee, Hot Tea, and Orange Juice
Sliced Fresh Fruit and Assorted Breakfast Pastries

Continental Breakfast - $8.95 per person
Regular & Decaf Coffee, Hot Tea, and Orange Juice
Assorted Breakfast Pastries

Afternoon Break Service - $5.75 per person
Snack Baskets, Cookies (2 per person)
Soft Drinks & Bottled Water

Box Lunches - $13.50 per person
Hoagie Sandwich (Turkey, Ham, Roast Beef or Vegitarian)
Potato Salad, Fresh Fruit, Chips and Dessert
Iced Tea or Assorted Soft Drinks

Quiznos Box Lunches - $13.50 per person
Sub Sandwich (Turkey, Ham, Roast Beef, or Vegetarian)
Chips, Chocolate Chunk Cookie
Add a Bowl of Soup $3.00

Picnic Lunch - $13.50 per person (Available Low Carb)
Fried Chicken or Roasted Chicken
Potato Salad, Fresh Fruit, Roll with Butter and Cookie
Iced Tea or Assorted Soft Drinks

Specialty Salads - $13.50 per person
Chicken Cesar Salad, Roll with Butter and a Cookie
Cobb Salad, Roll with Butter and a Cookie
Iced Tea or Assorted Soft Drinks

Pizza - $33.50 each (any toppings)
4 soft drinks included

Pizza (No Soda) - $24.00 each (any toppings)

PARTY TRAY RATES

Large Tray (30-40) people	$103.95	*each*
Medium Tray (20-30) people	$82.95	*each*
Small Tray (15-20 people)	$61.95	*each*
Add a Cracker tray to any Tray	$15.75	

(Fruit, Meat, Vegetable, Cheese or Specialty Trays)

FOOD SERVICE RATES

Cookies	$11.95	*per dozen*
Brownies	$25.95	*per dozen*
Danish	$25.95	*per dozen*
Donuts	$19.95	*per dozen*
Assorted Danish/Donuts	$23.95	*per dozen*
Cinnamon Rolls	$25.95	*per dozen*
Croissants	$25.95	*per dozen*
Bagels w/cream cheese	$25.95	*per dozen*
Muffins	$19.95	*per dozen*
Snack Baskets (serves 12)	$15.95	*per basket*

BEVERAGE RATES

Soft Drink	$2.50	*each*
Bottled Water	$2.50	*each*
Iced Tea	$17.95	*pitcher*
Lemonade	$17.95	*pitcher*
Fruit Punch	$17.95	*pitcher*
Apple Juice	$17.95	*pitcher*
Orange Juice	$19.95	*pitcher*

STANDARD COFFEE & TEA SERVICE RATES

Featuring *Seattle's Best Coffee*

Coffee Service (with Cream & Sugar)

Service for 16	$33.95	*per gallon*
Regular or Decaffinated	$11.95	*per carafe*

Hot Tea (assorted flavors**)**

Service for 16	$33.95	*per gallon*
Variety of Herbal & Spiced	$11.95	*per carafe*
Teas and Hot Chocolate		
Executive Meeting Service	$3.10	Per Person
Executive Classroom Service	$3.35	Per Person

AUDIO VISUAL SERVICE RATES

Audio Connection Fee	$28.50	*Each*
Laser Pointer	$40.00	*Each/Day*
Microphone-Wired	$29.75	*Each/Day*
Microphone-Wireless Lavaliere/Hand Held	$59.00	*Each/Day*
Portable Stereo	$54.00	*Each/Day*
Projector (Overhead or Slide) w/ Std Screen/C	$68.00	*Each/Day*
Projector - Wireless	$84.00	*Each/Day*
VCR or DVD Player and 27" Monitor	$100.00	*Each/Day*
CD Player or Cassette Player	$54.00	*Each/Day*
DVD Player, VCR or 27" Monitor Only	$69.00	*Each/Day*
Video Presentation Package	$40.00	*Each/Day*
Video Screen Pkg (6x6 or 8x8)	$73.50	*Each/Day*
Video Screen Pkg (10x10 & Riser)	$110.00	*Each/Day*
Video Screen Pkg w/D.K. (9x12 or 11x15)	$200.00	*Each/Day*
Video Screen Pkg w/D.K. (Hung in Ex Hall)	$330.00	*Each/Day*
LED 47' Flat Panel Monitor	$135.00	*Each/Day*
Video Projector (LCD)-3K-5K Lumens w/ 8X8	$230.00	*Each/Day*
Video Projector (LCD)-1700 lumens w/ 8X8	$135.00	*Each/Day*
Spotlight (w/ operator - 2 hrs)	$208.00	*Each/Day*
Pin Lights	$19.00	*Each*
LED Lighting	$26.50	Each

DECORATING AND BOOTH RATES

Deluxe Booth 8X10 or 10X10	$85.00	*Each/Use*
- 1 Table, Cloth Skirt & Linen, 2 Chairs, Pipe & Drape		
Basic Booth 8X10 OR 10X10	$60.00	*Each/Use*
- 1 Table, 2 Chairs, Pipe & Drape		
Deluxe Table Booth	$42.50	*Each/Use*
- 1 Table, Cloth Skirt & Linen, 2 Chairs		
Basic Table Booth	$14.75	*Each/Use*
- 1 Table, 2 Chairs		
Display Table	$17.75	*Each/Use*
Skirts (Linen)	$27.00	*Each/Use*
Tablecloths	$3.95	*Each/Use*
Napkins	$0.25	*Each/Use*
Pipe & Drape	$3.00	*Per Foot*

STAFF SERVICE RATES

Security Guards (4 Hr Min.)	$24.00	*Per Hr/Guard*
Visalia PD (4 Hr Min. - $600)	$79.00	Per Hr/Per Officer

Center Management will determine the need for Visalia PD and number of officers based on facilities security policy. Minimum of 2 Visalia PD officers for 4 hours

Maintenance	$21.50	*Per Hour*
Technician	$36.50	*Per Hour*
Ticket Takers (4 Hr Min.)	$33.00	*Per Hour*

Clients will be charged Overtime at the rate of 1.5 X Regular rate for shifts in excess of 8 hours and on all Holidays

ELECTRICAL & TELECOMMUNICATION RATES

Booth Electric 120V/500 WATTS/4.2 AMPS	$39.50	*/Bth Hook-up*
Telephone Line	$77.00	*Each/Day*
Speaker Phone with telephone line	$100.00	*Each/Day*
Wireless Highspeed Internet	$9.25	*Each Cnctn*
Extension Cord Rental	$12.00	*Each/Use*
Multi-Plug Outlet Rental	$14.75	*Each/Use*

MISCELLANEOUS EQUIPMENT RATES

City Business License	$23.00	*Per Day*
Dance Floor (3X3 sections - $100 minimum)	$3.95	*Per Section*
Easel	$15.50	*Each/Day*
Flipchart-pad,2 markers	$30.50	*Each/Day*
Forklift, Scissorlift, or Boomlift w/ operator	$52.50	*Per Half Hr*
Markerboard (2 X 3)	$15.50	*Each/Day*
Piano (7'Grand)	$230.00	*Each*
Piano (Upright)	$105.00	*Each*
Piano Tuning (On Request)	$127.00	*Per Tuning*
Risers/Staging	$31.50	*Per Section*

Applicable Sales Tax and 18% Service Charge will apply to all Food and Beverage Services

For additional equipment and services, please contact your Event Coordinator or Sales Persor